

News Release

18 October 2017

HSBC AUSTRALIA ANNOUNCES KEY APPOINTMENTS TO SUPPORT GROWTH STRATEGY

Guy Dickinson appointed as both Head of Global Markets and Treasurer, Australia

Joseph Arena appointed Head of Global Trade and Receivables Finance, Australia

HSBC Australia has announced the appointments of Guy Dickinson as both Head of Global Markets and Treasurer, and Joseph Arena as Head of Global Trade and Receivables Finance (GTRF).

Guy will be responsible for growing HSBC's Global Markets business in Australia and New Zealand and brings with him 15 years' of regional and sector expertise working across HSBC's Global Markets franchise throughout Asia, most recently as Head of Global Markets for HSBC Thailand.

In his new role, Guy will manage and develop the bank's FX services, interest rate and fixed income businesses.

Commenting on the announcement, Martin Tricaud, Chief Executive Officer of HSBC Australia, said, "As the leading international bank in Australia we are focused on helping customers with international ambitions who wish to take advantage of opportunities within the Asia-Pacific region and globally.

"Guy's deep knowledge of HSBC's Global Markets business, along with his experience and professional networks across the region, will help us increase our clients' connectivity with markets including China and ASEAN," said Martin.

Guy will report locally to Martin Tricaud, and regionally to Monish Tahilramani, Co-head of Global Markets, Asia-Pacific, HSBC. Originally from Sydney, Guy succeeds Gavin Powell, who has been appointed Head of Global Markets for HSBC Singapore.

Joseph Arena has recently been appointed as Head of Global Trade and Receivables Finance for HSBC Australia, relocating from Singapore where he successfully led the growth of HSBC's GTRF business over the past five years. He succeeds Rohit Garg, who has taken up a Group role with HSBC in London.

Also returning to Sydney, Joseph brings over 10 years' experience working across the bank's Commercial and Global Banking businesses in the Asia-Pacific region. In his role, Joseph will drive the growth of HSBC's Trade franchise in Australia supporting the bank's corporate and institutional clients with the full suite of working capital financing solutions and develop the bank's digital trade platforms, including the newly launched Trade Tracker mobile application.

"We are uniquely positioned to offer our corporate and institutional clients access to 90 per cent of world trade flows through our international network, and under Joe's leadership we aim to continue growing our trade and receivables finance business in Australia, with a particular focus on digital solutions," added Martin.

--ENDS--

This news release is issued by

HSBC Bank Australia Limited

Registered Office and Head Office:
HSBC Bank Australia Limited
Level 36 - Tower 1 - International Towers Sydney | Barangaroo South
100 Barangaroo Avenue, NSW, 2000, Australia
www.hsbc.com.au
This is not an advertisement



Media enquiries to:

**James Courtney on +61 2 9006 5043 /
+61 466 499 856/
james.d.courtney@hsbc.com.au**

**Alison Kahler on +61 2 9006 5583 /
+61 466 488 685 /
alison.kahler@hsbc.com.au**

HSBC Bank Australia

In Australia, the HSBC Group offers an extensive range of financial services through a network of 36 branches and offices. These services include retail and commercial banking, financial planning, trade finance, treasury and financial markets, payments and cash management and securities custody. Principal HSBC Group members operating in Australia include HSBC Bank Australia Limited (ABN 48 006 434 162 AFSL/Australian Credit Licence 232595) and The Hongkong and Shanghai Banking Corporation Limited (ABN 65 117 925 970 and AFSL 301737)