



PRESS RELEASE  
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## **Aussie and HSBC on track to hit billion dollar milestone**

HSBC Australia will reach \$1 billion in home loan lodgements written by Aussie Home Loans' mortgage brokers within the next month.

HSBC Australia returned to the Australian mortgage broking space with Aussie after a 10-year absence. The bank became the 21st lender on Aussie's panel – now numbering 22 lenders - which gave it access to Aussie's extensive network of over 200 retail stores and more than 1,000 brokers across the country.

Chief Executive of Aussie, Mr James Symond, said "We've had a really strong start to our relationship with HSBC over the last seven months and have built up some great momentum going into 2018.

"The addition of HSBC to our panel has given our brokers and customers even greater choice of quality home loans, and this impressive response speaks for itself," he added.

Ms Alice Del Vecchio, Head of Mortgages and Third Party Distribution, HSBC Australia said, "We were excited to partner with Aussie from the beginning and we're even more excited by the strong results we've seen in such a short period of time. Aussie's footprint and quality broker network has given us the added reach we needed and we're thrilled by the response from Aussie's brokers and customers."

Aussie offers HSBC's wide range of home loans and the opportunity to access HSBC Premier, HSBC's global premium offering for customers.

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**About HSBC Australia**

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