

Media Release

18 January 2018

HSBC Australia partners with Mortgage Choice

HSBC Australia will grow its mortgage broking network by joining the lending panel of leading home loan broker Mortgage Choice.

“We’re excited to expand our presence in the broker market and reach new customers through the impressive Mortgage Choice network,” Alice Del Vecchio, Head of Mortgages and Third Party Distribution, HSBC Australia said.

“Since re-entering the broker industry earlier this year, we have had very positive feedback from customers and brokers about our products and our Relationship Managed banking offering. We’re looking forward to another great partnership with Mortgage Choice,” she said.

Emma Dupont-Brown, General Manager - Product, Mortgage Choice said the company was excited to launch the partnership.

“At Mortgage Choice, we are committed to building out a panel of lenders that can cater to our customers’ ever evolving needs. It is for this reason that we are excited to join forces with HSBC,” she said.

“The bank boasts a strong global brand and excellent suite of products that can help us deliver to the needs of our customers, both here and abroad. Together with HSBC, we look forward to helping even more consumers realise their property and finance goals.”

Mortgage Choice will begin offering HSBC’s wide range of basic and fully featured home loans to customers from January 2018. This will include access for qualifying customers to HSBC Premier, HSBC’s premium banking and wealth management service.

Important information

This article is for general information purposes only. It has been prepared without considering your objectives, financial situation or needs. You should, before acting on the advice, consider its appropriateness to your circumstances.

About HSBC Bank Australia

In Australia, the HSBC Group offers an extensive range of financial services through a network of 40 branches and offices. These services include retail and commercial banking, financial planning, trade finance, treasury and financial markets, payments and cash management and securities custody. Principal HSBC Group members operating in Australia include HSBC Bank Australia Limited (ABN 48 006 434 162 AFSL/Australian Credit Licence 232595) and The Hong Kong and Shanghai Banking Corporation Limited (ABN 65 117 925 970 and AFSL 301737)

About Mortgage Choice

Mortgage Choice is an ASX listed company that seeks to help Australians with all of their financial needs. Established in 1992, Mortgage Choice was originally established to help Australians improve their financial situation by offering a choice of home loan providers, coupled with the expert advice of a mortgage professional.



Since that time, the company has grown and developed into a fully fledged financial services provider. Today, Mortgage Choice helps customers source car loans, personal loans, credit cards, commercial loans, asset finance, deposit bonds, and risk and general insurance. Further, the company offers Australians access to real, relevant and affordable financial advice through our qualified financial advisers.

Mortgage Choice has no balance sheet or funding risk, and consistently delivers strong profits and attractive yields. It listed on the ASX in 2004 (MOC) and is a member of the Mortgage & Finance Association of Australia (MFAA). Mortgage Choice holds an Australian Credit Licence: no. 382869 and Mortgage Choice Financial Planning Pty Limited holds an Australian Financial Services Licence: no. 422854. Both licences are issued by ASIC. Visit www.mortgagechoice.com.au or call customer service on 13 7762.